

# Why Choose C.A. Lindman?

## Award Winning Quality

- 7 National ICRI Concrete Repair Awards Since 2000 including strengthening and carbon fiber projects
- 5 local ICRI Concrete Repair Awards in addition to 7 National awards
- Masonry Magazine* award winning project, 2006
- Forrester's Subcontractor of the Year 2002
- Marriott's Outstanding Rehab Project 2002
- IWIF's Contractor's Safety Award (top5%) 3 of last 4 years

## Experience and Extensive Restoration Expertise

- Over \$50M of successfully completed project in 2007
- Listed in *Engineering News Record's* Top 600 Subcontractor's nationally
- Over 6500 Projects successfully completed, over \$400 Million aggregate
- Over 2500 concrete projects successfully completed
- Over 2500 masonry restoration projects successfully completed
- Over 1000 waterproofing/coating projects successfully completed
- Over 100 carbon fiber/strengthening projects
- Over half of 400 field employees have been with Lindman for 5 years or more

## Stability to handle a long term large volume project

- \$40M a year average revenue, so no single job is too large
- 15 years in exterior restoration Markets from New York to Miami
- \$20M single/\$50M program Bonding Capacity with The Travelers
- 80% of all work from repeat clients, we build quality jobs, clients notice!
- Lindman specializes in the tough, long term projects many contractors run from
- 4 locations (New York, Miami, Washington DC, Carolinas) to add diversity
- Special Projects team travels the US and Carribean

## Dedicated Management and Staff

- Ownership is actively represented by local Owner/Manager at job level
- 70 % of Project Managers/Superintedents have been with Lindman for 5 years
- Good management results in low turnover
- Low turnover results in better field quality
- Better field quality is better value and worth a fair price



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